ISSN: <u>2538-3124</u> Home Page: <u>Jwdp.ut.ac.ir</u>



Woman in Development and Politics

Gender dynamics in the workplace: Coaching strategies for women in the organization

Ehsan Chitsaz^{1⊠} | Pedram Adibfar²

- 1. Corresponding Author, Assistant professor, Enterepreneurship Development Department, Faculty of Entrepreneurship, University of Tehran, Tehran, Iran. E-mail: chitsaz@ut.ac.ir
- 2. MSc. Student in Entrepreneurship, Faculty of Entrepreneurship, University of Tehran, Tehran, Iran. E-mail: pedram.adibfar@ut.ac.ir

Article Info

Article type:

Research Article

Article history:

Received: 11 April 2023 Received in revised form: 5

July 2023

Accepted: 14 August 2023 Published online: 22 December

2023

ABSTRACT

Introduction

In the evolving landscape of corporate culture, the achievement of true gender neutrality remains a significant challenge. Despite advancements in gender equality, women continue to confront unique barriers that impede their professional growth. This paper investigates the complex interplay of gender dynamics within organizations, focusing on the subtle yet pervasive obstacles that hinder women's career progression. By challenging entrenched stereotypes and advocating for targeted coaching strategies, this study aims to illuminate pathways for navigating these gender-specific challenges.

Methodology

In conducting this research, we utilized a systematic review methodology to gather and analyze studies pertinent to coaching strategies for women in professional settings. The initial phase involved a comprehensive search across multiple academic databases, including Google Scholar, PsycINFO, and Web of Science. Key search terms employed in this process were "coaching," "women," "gender dynamics," "workplace," "career development," and "leadership." Additionally, we expanded our search by examining the reference lists of the initially selected studies, aiming to uncover any additional relevant research.

Results

The research unveiled a diverse array of coaching interventions, ranging from individualized coaching sessions to group workshops and mentoring programs. These initiatives are designed to reshape gender perceptions and alter attitudes within the workplace. A particular emphasis was found on the role of mentoring, highlighting its significant influence on shaping perceptions of women in leadership roles and altering male colleagues' attitudes towards female leaders. Our findings reveal that organizations actively addressing gender issues are more likely to see advancements in diversity and inclusion. This is particularly evident in the increased representation of women in leadership positions and improved workplace cultures that value diversity. The studies underscore the importance of acknowledging and embracing gender differences without resorting to oversimplified stereotypes. The review advocates for the importance of both formal and informal mentoring in supporting women's career development. It encourages women to engage in gender-based 360-degree assessments, alongside career and succession planning, as these tools have proven effective in overcoming gender-specific barriers. The challenges that women face in male-dominated environments are particularly highlighted, emphasizing the need for supportive measures and policies in such settings. In previous research, several themes highlight differing communication styles between men and women, which are crucial in understanding workplace dynamics. Tannen notes that women often phrase requests or suggestions indirectly, such as asking, "Would you mind looking at the Bull's-Eye account?" rather than giving a direct command. This style, though safer and more inclusive, can cause

Keywords:

Coaching Strategies, Women Coaching, Gender Justice, Leadership, Organization. confusion among those who expect directness. An everyday example involves a lunch plan, where indirect communication leads to misunderstanding and frustration be tween two individuals, as they interpret the conversation based on their communication styles. Another theme is the tendency of some women to apologize excessively, seen as a social nicety rather than an admission of fault. However, men often perceive this as a sign of weakness or deference. Similarly, women's use of 'thank you' might aim to sustain positive relationship dynamics, not necessarily indicating gratitude for a specific action, which can be confusing to men who view such expressions as acknowledgments of a favor or service. Furthermore, women might seek opinions as a form of respect or to initiate discussion, not necessarily to use the advice given. This can be perceived by men as manipulative or indecisive. The concept of 'trouble talk' is another area where women use conversations about difficulties as a means to bond, which might be misunderstood by men as complaining or a request for problem-solving. This difference highlights the varying purposes of communication: for men, it's often about the exchange of information, while for women, it's about maintaining relationships and support.

Conclusion

The journey toward achieving gender equity in the workplace, while challenging, is navigable through strategic mentoring and thoughtful coaching. Future research should expand its focus to explore the effectiveness of mentoring strategies in the context of intersectionality, considering factors such as race, ethnicity, and sexual orientation. This broader perspective could enrich our understanding of how coaching can serve as a catalyst for women facing multidimensional discrimination, leading to a more inclusive and equitable work environment. In conclusion, coaching emerges as a vital tool for promoting gender equality in the workplace. However, it should not be viewed in isolation but as part of a larger organizational effort to foster diversity, equity, and inclusion. This entails implementing policies and practices that challenge unconscious biases and promote gender equity across all levels of the organization. The review culminates with a proposed conceptual model that outlines the essential knowledge and skills educators need to impart to women for effectively navigating gender dynamics in the workplace. This model serves as a guide for developing a balanced and inclusive work environment, where gender differences are recognized and valued, and where women are empowered to achieve their full professional potential. In essence, this paper not only highlights the current challenges and barriers faced by women in the workplace but also presents a hopeful outlook on the potential of coaching strategies to create a more equitable and inclusive professional landscape. It underscores the need for continuous dialogue, research, and action to address gender dynamics in the workplace, ultimately contributing to the creation of an environment where individuals of all genders can thrive and succeed.

Cite this article: Chitsaz, E. & Adibfar, P. (2023). Gender dynamics in the workplace: Coaching strategies for women in the organization. Women in Development and Politics, 21(4), 1029-1055. DOI: https://doi.org/10.22059/jwdp.2023.357615.1008332



© The Author(s). Publisher: The University of Tehran Press.

DOI: https://doi.org/10.22059/jwdp.2023.357615.1008332